

THE PIPELINE



Safety Awards for 2007

Congratulations to the Managers and Team Members at the Retail Sites below. They went the entire year without a disqualifying accident. Thank you for keeping your team members safe!

- Site #4 Auburn
- Site #31 Grass Valley
- Site #41 Grass Valley
- Site #45 Paradise
- Site #51 Newcastle
- Site #22 Sonora
- Site #23 San Leandro
- Site #28 Cordelia
- Site #81 Visalia
- Site #252 Antioch
- Site #280 St. Helena
- Site #215 Daly City
- Site #216 South San Francisco
- Site #219 South San Francisco
- Site #232 San Francisco
- Site #233 San Francisco
- Site #270 Redwood City
- Site #65 Rancho Cordova
- Site #66 North Highlands
- Site #263 North Highlands
- Site #73 West Sacramento
- Site #74 Sacramento

Special Olympics Event

Last year, Special Olympics held a soccer and run/walk competition in Antelope, CA and **Rob Barnes** from the Human Resources department was on-hand to volunteer his time to help run the event. In addition to having a good time, Rob received many appreciative comments from the organizers for his assistance and for NELLA's

support to the organization. Thanks to Rob and all of NELLA's team members who support the Special Olympics efforts.



"Monte" carries the torch in the Opening Ceremonies



Rob Barnes hands out some metals

March 2008

Slick New Team in Sparks Lubricant Sales Department

Western Energetix LLC / Berry-Hinckley has recruited new Sparks staff with nearly 90 years total of lubrication experience. The lubes team is now 8 people strong. Our sales and support staff have more than 110 years of combined experience to serve clients. Each of our team members brings with them broad-based industry knowledge as well as their own specialty lubrication experience. This is the right mix of people and knowledge to meet any lubrication challenge in the field. We remain committed to providing clients with the best Chevron products and services in a timely and convenient fashion. Meet the team:



Jim Ferrell – Senior Sales Representative

Jim joins us from Missouri and brings with him 38 years of experience in the lubrication industry. He is especially knowledgeable with the technical aspects of Chevron products, oil analysis and applications. Jim is the primary sales contact in northeastern Nevada.



Jim Vestal – Sales

Jim joins us from the other side of the Sierras. He has 20 years experience selling heavy equipment to the construction, logging, rock quarry and mining industries. He has specialized in Chevron products for the past 4 years. Jim is very familiar with the equipment our clients use and is a valuable lubrication consultant. Jim is the sales contact for the central swath of Nevada.



K.C. Walters - Sales

K.C. has been invaluable in her previous roles with the company over the last four years. Having recently completed her Chevron Signature Solutions training, K.C. has now taken on a sales territory of her own, covering much of Reno/Sparks and eastern California, including Truckee, Susanville, and more.



Carla Bartlett –Lubricants Department Accounting Manager

Having spent 25 years as an Assistant Bulk Plant Manager in Fallon, Nevada, Carla is knowledgeable in all areas of plant operations, sales and service. In January of 2000, Carla moved to the Sparks office where she has performed various accounting functions for the last 7 years. Carla is a knowledgeable resource for accounting or inventory related issues.



Ruby Ornelas- Lubricants Department Accounting Assistant

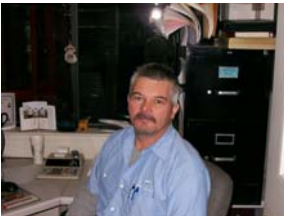
Ruby joined our Lubricants team in December of 2007 assisting Carla Bartlett and brings more than 15 years of office work experience to Western Energetix/Berry-Hinckley. Ruby handled accounts receivables, sales orders, invoicing, inventory control, customer service and corresponding with overseas suppliers for a fishing equipment company. Ruby supports the team with a friendly attitude and an eagerness to get things organized.

March 2008



Jennifer Castro – Lubricants Department Accounting Assistant

Jennifer started with Western Energetix on August 15, 2005 in the customer service department where she has enjoyed her time getting to know and become friends with the customers and assisting them with their needs. On February 1, 2008 she was promoted to the Bobtail/Terminal Billing department where she is enjoying her new challenges. She has brought so much energy and enthusiasm with her and has been such a pleasure to work with. She has been apart of the Western Energetix family now for nearly 3 years. She cannot wait to see her future with the company and what it has in store for her! Her work ethic is commendable and her eagerness to help speaks well of her company attitude.



Dean Riviera-Sparks Bulk Plant Manager

Dean Riviera joined the Berry-Hinckley team in 1995 and managed the warehouse from 2000 to 2005. When Nella Oil purchased Western Energetix/Berry-Hinckley in 2007, Dean once again was promoted to the warehouse manager position. He currently oversees day-to-day operations of the Sparks Bulk Plant warehouse. A few of his duties include placing and overseeing all ordering; dispatching orders for deliveries; monitoring and auditing inventory controls; managing warehouse personnel; carrying out Chevron product integrity procedures; customer services; and monitoring and evaluating warehouse efficiencies and their improvements.



Kirk Hill–Warehouse Supervisor

Kirk spent a number of years working with his father building custom homes for the family business before joining the Berry-Hinckley team in 1996. Kirk's responsibilities include all bulk oil deliveries, deliveries of packaged products to our outlying bulk plants, fulfilling Chevron bulk and package oil orders, training of warehouse personnel, certification of forklift operators, dispatching of warehouse deliveries, and ensuring product integrity as outlined by Chevron. He entered the company as a warehouse driver and has become one of our greatest assets for the facility.

Auburn Office Team Members rise to the occasion!

In January, Northern California was hit with a big storm causing power outages and flooding in many of our sites. In the Auburn office, 3 team members went the extra mile to assist our sites respond to emergency situations. **Linda Jacobson** in HR spent most of the day talking to store managers addressing a variety of emergency issues at the sites. **David Townsend** was busy responding to maintenance issues, getting technicians out to the sites to address repairs on down equipment and building repairs. **Eric Warsing** stayed on task late into the night helping sites get back "on-line" after power outages shut down systems and computers. Thanks to this group for their efforts in responding to the emergencies.



Eric Warsing, Linda Jacobson, David Townsend